

RAFAELA AMARAL

COMPASS



SAN DIEGO'S PREMIER REAL ESTATE AGENT

PRESS KIT

ABOUT RAFAELA



Rafaela Amaral was born into one of the poorest communities in Rio de Janeiro, Brazil. She worked her way out of poverty, moved to the United States, and became the epitome of the American Dream. With barely a cent to her name and speaking little to no English, she took classes during the evenings and weekends and worked during the day to take care of her family. Her diligence, work ethic, and passion paid off, and today she and her husband have now built one of the most successful tattoo shops in San Diego, grossing over \$2 million annually.

After creating one successful business, Rafaela decided to pursue her hidden passion- real estate. With her characteristic relentlessness, she started her own practice and sold over \$2 million in real estate in her first 6 months.

Living and working in sunny, picturesque San Diego, Rafaela Amaral's love for her hometown radiates into every aspect of her real estate practice.

Amaral is a mompreneur who understands the challenges and stresses of families looking for their forever home.

A self-starter who arrived in the US with nothing, she built herself up from these humble beginnings to build multiple successful businesses alongside her family. Rafaela knows firsthand that no one ever does anything by themselves, and that everyone needs a little help sometimes. She believes in paying it forward, and this philosophy is at the heart of everything she does. Helping people isn't just something she's passionate about doing for her clients, but for everyone in her life.

With over fifteen years of customer service experience, Rafaela's people skills and knowledge of San Diego's luxury market are second to none. In every interaction, she aims to make the daunting complexities of real estate simple by being a leader and educator for her clients.

ACCREDITATIONS

- Fluent in Portuguese and English
- Advertising Certificate completed at SDUIS
- Closed over \$2 million in sales during the first 6 months
- 2021 Team Member | SDAR Recognition of Excellence
- 2022 Team Member | Real Trends America's Best Real Estate Professional List





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